

CF CONSULTING FINANZIAMENTI UNIONE EUROPEA s.r.i.

CFconsulting Finanziamenti Unione europea s.r.l. is an European Consulting company specialising in the identification of relevant European Union grant opportunities for European organisations. We operate throughout the European Union and we provide a comprehensive Project Analysis Service which gives information on the range of available funding options and opportunities for different sources of funds open to an organisation to support its activities.

CFCONSULTING SERVICES INCLUDE:

Audit and Review

The initial meeting with the CFconsulting consultant is usually free of charge. The purpose is to develop ideas to help organisation's existing and proposed projects.

CFconsulting will:

- o discuss with the organisation its current activities and plans for the future;
- o search the literature, for relevant information to assist the organisation's activities;
- o discuss the activities with the relevant European Commission officials.

CFconsulting will prepare a Review Report which will become the blueprint for future grant application.

Following the analysis a Report is produced outlining:

- which activities would be eligible for European funding;
- when applications should be made;
- where the applications should be submitted;
- how much funding could be anticipated, and
- o an "Action Timetable" detailing what action should be taken and when.

<u>Identification of Financial Support</u>

CFconsulting will suggest relevant EU or national granting schemes. CFconsulting will explain how the schemes and will operate and the requirements in terms of partners, if desired, deadlines, etc. If collaboration appears to be a difficulty CFconsulting may be able to suggest forms of collaboration which do not prejudice a company's competitive position. A quotation and contract is usually agreed at this stage.



Advice on Formulating a Project

The next step is to formulate the project. Here CFconsulting will advise what aspects may need strengthening to make it attractive to the public sector. CFconsulting will also point out any weak points and how the project can best be presented to fit relevant grant scheme criteria.

Help with Finding Partners

It may be necessary to find partners with whom to undertake the project. CFconsulting can help in this process and advise what partners, located in which countries, could help to make an application successful. If an organisation does not wish to lead a project itself, it might nevertheless welcome the opportunity to participate in a project proposed by a third party.

Preparation and completion of Applications

The preparation of applications for the appropriate deadlines can be a long and complex process, particularly for EU applications which have to be presented in detail. CFconsulting normally undertakes the initial drafts of the project proposal from information supplied by the client- for subsequent approval or amendment. This process saves the client organisation considerable amounts of time and bother.

The consulting service includes all negotiations with the appropriate Commission officials and a follow-up service to see the application from its inception to a, hopefully, successful conclusion. Cfconsulting may also arrange meetings in Brussels and Luxembourg with appropriate Commission officials for the interested organisations to put their case directly for grant assistance.

Coordination of Projects

A successful project, may well run for two or three years with a major budget. Frequently there are detailed procedures to be followed in regard to reporting and accounting the funding. If the project is being undertaken by a transnational consortium, a significant effort is required in organize meetings and ensure effective communication and reporting between partners. CFconsulting will undertake coordination of work on behalf of clients regardless of whether it is part of the original application. It is important to note that such external coordination costs are eligible expenses for the purpose of grant accounting.

Fees:

There are a choice of fee structures:

Fees charged cover the preparation, submission, and monitoring of applications together with the necessary negotiations and follow-up.

- payment for actual time spent, at normal daily rates;
- fixed monthly fee for unlimited Consulting time;
- part-fixed, part-percentage on results, for unlimited Consulting time;
- fixed "project fee" covering the whole process from start to finish.



Samples of European Commission grants available for Europe:

Vocational Training

Agriculture support provisions, including research

Audiovisual Industry

Biomedicine & Health

Business Promotion

Communication Technologies

Consumer policy

Demonstration projects

Environmental improvement

Expansion, or modernization of manufacturing activities

The Elderly

Research and Development

Relocation of business activities

Restructuring of industrial sites

Renewable Energy

Equal Opportunities between men & women

The Environment

Infrastructure projects

Investment in the service sector

Information Technologies

Small firms access to finance

Sport

Training

For all information we kindly ask you to contact:

Carla Finocchiaro who, for more than 10 years, has been dealing with Consulting Activities concerning Enterprises, Associations, Universities and Local Authorities wishing to obtain financial support from the European Community.

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Towards 6th Framework Programme:

Project management provisions:

Project planning

Breakdown structure

Resources allocation

Benchmarks

Partners coordination

Project management

Project evaluation

Project reviewing

Quality assurance

Marketing and sales provisions:

Marketing analysis

Relevant patents and know how study

Business plan

Licenses and sub licenses analysis

Commercial obligations topics

Financial provisions:

Financing plan

Audit of expenses

Modification procedure implementation

Legal provisions:

IPR topics study

Patents and trademarks investigation

Infringement risks

Consortium agreements drawing up

Contract amendment

Penalties application

Personnel secondment

Technical provisions:

State of the art investigation

Innovation impact study

Technical annex preparation

TIP preparation

Scientific and technical expertise on all 6FP thematic priorities